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Subject Company: Desktop Metal, Inc. (Commission File No. 001-38835)

The following investor presentation was made available on the Stratsys Ltd. investor relations website (https://investors.stratasys.com/) and the Stratasys Ltd. and Desktop Metal, Inc. website (https://www.nextgenerationam.com/nanoobjection) on June 20, 2023.



#### **Disclaimer**

#### Forward-Looking Statements

Forward-Looking Statements

This document contains forward-looking statements that involve risks, uncertainties and assumptions. If the risks or uncertainties ever materialize or the assumptions prove incorrect, the actual results of Stratasys Ltd. and its consolidated subsidiaries ("Stratasys") may differ materially from those expressed or impiled by such forward-looking statements include statements relieved to the benefits of the transaction and information includes statements relieving to the proposed transaction between Stratasys and Desktop Metal, including expectations regarding the benefits of the transaction and information regarding the businesses of Stratasys and Desktop Metal preventions or greater than statements of historical fact are benefits of the transaction and information regarding the businesses of Stratasys and Desktop Metal preventions or of financial condition and law the stratements that may be intended to the stratements that may be intended to the stratement stratement in the st

#### No Offer or Solicitation

This communication is not intended to and shall not constitute an offer to buy or sell or the solicitation of an offer to buy or sell any securities, or a solicitation of any vote or approval, nor shall there be any sale of securities in any jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction. No offering of securities shall be made, except by means of a prospectus meeting the requirements of Section 10 of the U.S. Securities Act of 1933, as amended.

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#### Important Additional Information

In connection with the proposed transaction. Stratasys filed with the SEC a registration statement on Form F-4 that includes a joint proxy statement of Stratasys and Desktop Metal and that also constitutes a prospectus of Stratasys. Each of Stratasys and Desktop Metal may also file other relevant documents with the SEC regarding the proposed transaction. This document is not a substitute for the joint proxy statement/prospectus or registration statement or any other document that Stratasys or Desktop Metal may also file other relevant documents with the SEC regarding the proposed transaction. This document is not a substitute for the joint proxy statement/prospectus or registration statement or any other document that Stratasys or Desktop Metal in with proposed transaction statement and Desktop Metal. INVESTORS AND SECURITY HOLDERS ARE URGED TO INCOMENTS THAT IN EACH THE RELEVANT DOCUMENTS THAT HE SEC, AS WELL ASKN AMENDAMINSTOR OR SUPPLEABILIST TO THESE DOCUMENTS, CAREFULLY AND IN THEIR RELEVANT DOCUMENTS OR SUPPLEABILIST TO THESE DOCUMENTS, CAREFULLY AND IN THEIR RELEVANT DOCUMENTS THAT IN THE SEC, AS WELL ASKN AMENDAMINSTOR OR SUPPLEABILIST TO THESE DOCUMENTS, CAREFULLY AND IN THEIR RELEVANT DOCUMENTS THAT IN THE SEC, AS WELL ASKN AMENDAMINSTOR OR SUPPLEABILIST TO THESE DOCUMENTS, CAREFULLY AND IN THEIR RELEVANT DOCUMENTS OR SUPPLEABILIST TO THESE DOCUMENTS, CAREFULLY AND IN THEIR RELEVANT IN THE SEC ASK AND AMENDAMINSTOR OR SUPPLEABILIST TO THE SEC DOCUMENTS, CAREFULLY AND IN THEIR RELEVANT IN THE SEC ASK AND AMENDAMINSTOR OR SUPPLEABILIST TO THE SEC DOCUMENTS, CAREFULLY AND IN THE RELEVANT OR SUPPLEABILIST TO THE SEC ASK AND AMENDAMINSTOR OR SUPPLEABILIST TO THE SEC DOCUMENTS CAREFULLY AND AND AMENDAMING THE SEC ASK AND AMENDAMINSTOR OR SUPPLEABILIST TO THE SEC ASK AND AMENDAMING THE SEC ASK AN

#### Participants in the Solicitation

Stratasys, Desktop Metal and certain of their respective directors and executive officers may be deemed to be participants in the solicitation of proxies in respect of the proposed transaction. Information about the directors and executive officers of Stratasys, including a description of their direct or indirect interests, by security holdings or otherwise, is set forth in Stratasys' proxy statement for its 2022 Annual General Meeting of Shareholders, which was filed with the SEQ and Stratasys' Annual Report on Form 20-F for the fiscal year ended December 31, 2022, which was filed with the SEQ on Mayor Is 2023, Information about the directors of Desktop Metal, including a description of their direct or indirect interests, by security holdings or otherwise, between the Post of March 3, 2023, Information reparding the proxy statement for its 2023 Annual Meeting of Stockholders, which was filed with the SEQ on Agril 25, 2023 and Desktop Metal's Annual Report on Form 10-K for the fiscal year ended December 31, 2022, which was filed with the SEQ on Agril 25, 2023 and Desktop Metal's Annual Report on Form 10-K for the fiscal year ended December 31, 2022, which was filed with the SEQ on Agril 25, 2023 and Desktop Metal's Annual Report on Form 10-K for the fiscal year ended December 31, 2022, which was filed with the SEQ on Agril 25, 2023 and Desktop Metal's Annual Report on Form 10-K for the fiscal year ended December 31, 2022, which was filed with the SEQ on Agril 25, 2023 and Desktop Metal's Annual Report on Form 10-K for the fiscal year ended December 31, 2022, which was filed with the SEQ on Agril 25, 2023 and Desktop Metal's Annual Report on Form 10-K for the fiscal year ended December 31, 2022, which was filed with the SEQ on Agril 25, 2023 and Desktop Metal 25, 2023 and D

#### Use of Non-GAAP Financial Measures

This communication contains certain forward-looking non-GAAP measures, which are based on internal forecasts and represent management's best judgment. Reconciliation of such measures to the most directly comparable GAAP financial measures cannot be furnished without unreasonable efforts due to inherent difficulty in forecasting the amount and timing of certain adjustments that are necessary for such reconciliations and which may significantly impact our GAAP results. In particular, sufficient information is not available to calculate certain adjustments that are required to prepare a forward-looking statement of revenue, margin and EBITDA in for fiscal years 2024 and beyond. Stratasys also believes that such reconciliations would also imply a degree of precision that would be confusing or inappropriate for these forward-looking measures, which are inherently uncertain, All revenue, margin, EBITDA and other P&L references are non-GAAP unless specified otherwise.



# Desktop Metal is highly complementary to Stratasys with strong innovative growth drivers

Combining the best metal innovation company with the best Go-To-Market company to create an AM powerhouse

0	Stratasys' ("SSYS") mission to lead the Additive Manufacturing ("AM") into mass production will be accelerated by having a metal manufacturing solution alongside its robust polymer offering
2	Through extensive analysis of the metal landscape, we believe Desktop Metal ("DM") has the best and most advanced technology for mass production
3	DM brings a complementary portfolio of growth assets which will be accelerated by Stratasys' extensive market reach to create immediate to long-term impact
4	DM's innovative portfolio and technology pipeline stands out amongst AM players with strong IP across applications
5	This combination will create the first >\$1B AM company, with sufficient scale to lead the AM industry into mass production, and yield synergies \$50M+ in cost and additional \$50M in revenue synergies
6	The combined business is expected to generate above \$300M of EBITDA in 2026
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**Mass Production** 

Scale

Growth

Innovation

5

Performance

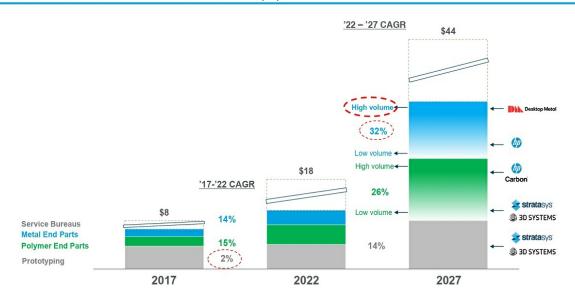
## Creating an AM powerhouse marked by innovation, operating efficiency and unmatched execution

The first industrial AM company covering the full manufacturing lifecycle from design to mass production in both polymers and metal



## Stratasys' mission to lead AM into mass production requires a metal manufacturing solution alongside its robust polymer offering DM's metal offering for mass production will double our addressable market for manufacturing in 2027

ADDITIVE SEGMENT BY MATERIAL AND APPLICATION (\$B)



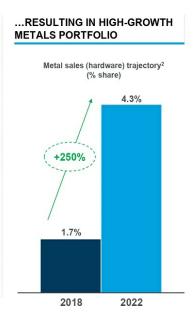
# Through extensive analysis of the metal landscape, we believe DM has the best and most advanced technology for mass production

# DM BINDER JETTING OFFERING... Examples Shop System<sup>TM</sup> Designed for Machine Shops Production System<sup>TM</sup> S-Max Pro Metal Binder Jetting (MBJ) technology Broad portfolio of print platforms across sizes, throughput, materials

Processes metal, sand and ceramics Unique sintering and software

simulation capabilities

Low cost	<ul> <li>+80% lower cost per part vs. DMLS¹ syster due to lower material cost and higher throughput (i.e 100X throughput of P-50 vs DMLS)</li> </ul>	
Diversified product offering	✓ Robust and growing suite of 40+ materials including reactive alloys, ceramics and san	d
Geometric agility	✓ Ability to produce highly complex parts due absence of support structure	to
Full scope solution	<ul> <li>✓ Unique Software offering to deliver manufacturing accuracy</li> <li>✓ Most advanced AM dedicated sintering hardware and simulation tool</li> </ul>	
Consistency & reliability	✓ End-to-end sales support and service ✓ High degree of customer satisfaction ✓ Testimonials: https://youtu.be/RHeOcull9wl	



Source: SSYS management; 1 DMLS = Direct Metal Laser Sintering; 2 Based on Context Shipments report

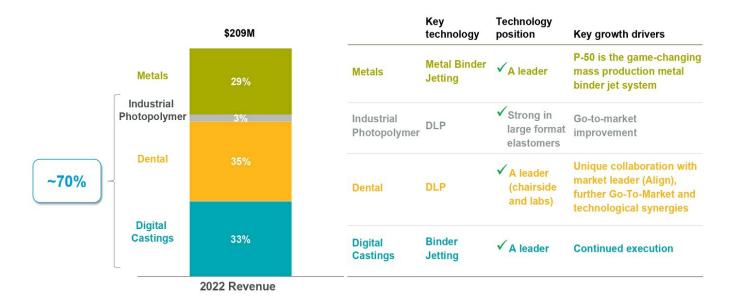
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## SSYS has been interacting with DM for 8 years and began reviewing its metal technology 2 years ago

2015: SSYS was one of the first investors in DM, and Scott Crump, SSYS's founder and Chief Innovation Officer, was a member of DM's Board through 2018 2017 May 2017: SSYS announced a strategic partnership with DM 2021 Jan 2021: SSYS and DM management met and conducted initial tech assessment Feb 9, 2021: DM delivered to SSYS a preliminary indication of interest to combine with SSYS in a stock-for-stock transaction Feb 19, 2021: Yoav Zeif, Ric Fulop, and Scott Crump met to discuss DM's proposal, and to further discuss their respective businesses Feb 2021: Due diligence conducted, after which Yoav Zeif met with Ric Fulop to convey the SSYS Board's rejection of DM's proposal 2022 May 2022: Met in person to discuss potential collaborations and conducted technology assessment between SSYS and DM Sep - Nov 2022: SSYS and DM held discussions regarding a potential combination and undertook review of their respective businesses and products Nov 7 - 9, 2022; SSYS and DM met to discuss potential combination and conducted technical diligence 2023 Nov 2022 - Apr 2023: Ongoing management discussions and diligence meetings with respect to potential combination Jan 9 - 12, 2023: Multi-day in-person meeting at DM HQ between technical leadership for in-depth technical diligence Feb 8 - 9, 2023: Both management teams and select Board members met in-person at DM's HQ to continue diligence sessions Feb 22, 2023: DM management visited SSYS HQ to continue mutual diligence sessions and conduct technical review of SSYS' products Mar 5, 2023: DM delivered an indicative proposal to combine with SSYS in a stock-for-stock transaction Apr 2023: Ric Fulop and Yoav Zeif continued to meet to discuss potential business combination May 3 - 5, 2023: SSYS and DM negotiate key terms of potential combination May 2023: Additional deep dive diligence conducted May 9 - 11, 2023: Additional technical deep dive diligence meetings in person in DM HQ and Pittsburgh, Pennsylvania May 18 - 19, 2023: SSYS and DM, along with select board members, met in-person at DM's HQ to continue diligence and negotiation May 25, 2023: SSYS and DM signed merger agreement

#### DM has a solid business foundation

DM has a leading position in ~70% of its business beyond metal



Source: Management guidance

## Fully complementary AM platform with minimal overlap

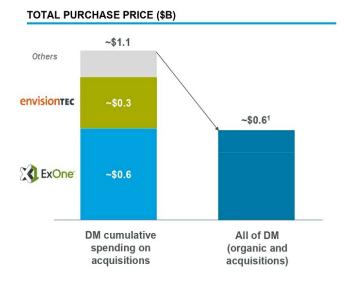
TYPE	TECHNOLOGY	stratasys	Desktop Metal	PRIMARY USE CASES	Metal mass Polymer mass
Matal was a maduation	Binder Jetting		✓	Mass production	production production
Metal mass production	Sand Binder Jetting		✓	Mass production	
	DLP Dental		✓	Mass production	
Daluman mana maduatian	DLP Large format		✓	Mass production	
Polymer mass production	DLP Industrial	✓		Mass production	
	Powder Bed Fusion	✓		Mass production	
	FDM	✓		Manufacturing	Long Term <sup>1</sup>
End-use low volume parts	Metal Extrusion		✓	Manufacturing	
	PolyJet Dental	✓		Manufacturing	
	PolyJet	✓		Prototyping	
Prototyping	SL	✓		Prototyping	
	Digital Sheet Forming		✓	Prototyping	
	DLP / rhCollagen-based	✓		Manufacturing	
Biomaterials	Bio plotter / Biomaterial portfolio		✓	Manufacturing	
Composite / Carbon fiber	Extrusion		✓	Manufacturing	
Wood	Binder Jetting		✓	Manufacturing	

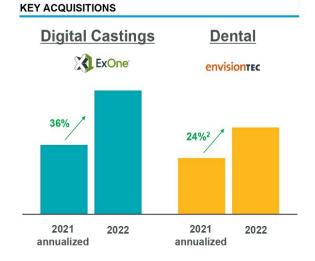
Source: Management, Wolkers Additive Manufacturing Report 2023, Context End Market and Malerials Reports 2022, Voxel Mattlers; Mass Production series of 1,000 units+; Menufacturing = end parts, including manufacturing aids and tooling, Prototyping – pre-production vocations: Motion; Williampromore searcement.

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#### At the current valuations, DM's acquisitions are attractive

DM has made  $\sim$ \$1.1B of investments (cash and stock) to acquire several targets; SSYS merger with DM implies  $\sim$ \$0.6B value for entire DM business





SSYS had explored several of DM's acquisitions in the past

Note: 1 DM unaffected equity value as of 05/24/2023; Assumes 349M shares for DM; 2 Reflects pro forma growth net of the effects of the changes in accounting policies in 2022 and the termination to the product offering by DM in 202

## The DM combination together with our Covestro material roadmap will accelerate penetration into high-growth dental vertical

#### COMBINATION SIGNIFICANTLY ENHANCES DENTAL OFFERING:

DM's Chairside printing will double our Dental TAM

DM's chairside solutions **doubles our Dental TAM**, and facilitates our penetration with AM into the \$30B **crown and bridges**market

DM's materials will increase Gross Margin and recurring revenues combined with SSYS' Covestro material roadmap

By incorporating DM's broad resin portfolio, which offers appealing Gross Margin (and supported by robust IP), we will enhance SSYS' Gross Margin and generate additional recurring revenues

Dental synergies and efficiencies

Centralization into one Dental group will enable cross-selling to combined installed base and cost efficiencies (SG&A, R&D) **Dental** is one of the highest growing verticals in AM with

expected 2022-2027 CAGR

of 30%





Source: Data Research, Global Market Report Suite for Dental Prosthetics, 2022, CONTEXT Q1'23 report, and SSYS estimates

#### Customers and partners are excited about new opportunities in AM

"As a long term customer of Stratasys and more recently Desktop Metal, we are very excited about the possibility of what this merger will bring to change the game in the additive manufacturing industry and increase it's impact on end use printed parts in aerospace"

- Blake Scholl, CEO, Boom Supersonic



"We have been using the Desktop Metal binder jet systems for in medical applications and are looking forward to all the benefits the merger with Stratasys will bring to the growth of our industry"

- Shri Shetty, CEO, Zeda



"Siemens is using DM as well as Stratasys systems for inhouse parts. We are looking forward to support as well as your combined journey towards the future of AM"

- Karsten Heuser, VP, Additive Manufacturing Siemens SIEMENS



UNIFORMITY

"This is a fantastic combination. We look forward to growing our partnership. This merger will be great for expanding the adoption of AM in production application"

- Adam Hopkins, CEO, Uniformity Labs



"This partnership offers an expanded product portfolio, enhanced workflow efficiency, improved material selection, unparalleled support and training, and a commitment to future innovations"

- Rita Acquafredda, President, Global Dental Lab & Prosthetic Solutions



"The combination of DM and Stratasys can bring together not only a vast

- Laura Kelly, CEO, Modern / Microdental USA, Canada

talent pool and advanced technologies, but the also the critical support services ... that will benefit our labs, our customers and their patients"

"Overall, we are excited and supportive of this acquisition and see an opportunity to continue our growth and more fully serve the market."

- Ken Coburn, CEO, GoEngineer



"Very exciting and definitely a great move to drive adoption of AM for industrial use cases....As largest independent full portio provider of AM Materials and Solutions, you are our perfect partner!"

- Martin Black, BASF AM



## Creating an at-scale growth AM company

stratasys + Desktop Metal

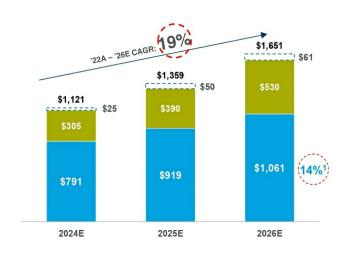
REVENUES: SSYS STANDALONE

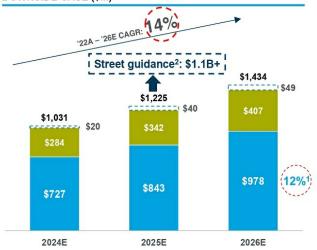
DM STANDALONE

REVENUE SYNERGIES

BASE CASE (\$M)

DOWNSIDE CASE (\$M)





- 1 year delay in dental and mass production metal roadmap 100% of synergies

- · Prolonged delay in mass production metal roadmap
- Dental CAGR<sup>1</sup> reduced by more than half
- 80% of synergies

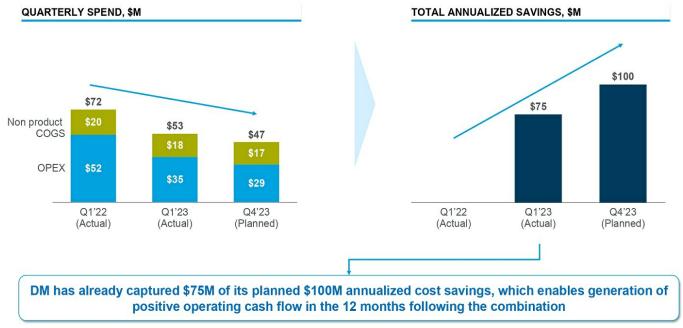
## High profitability across growth scenarios



Additional annual cost synergies of \$10M - \$20M; likely to take more costs out under a downside case

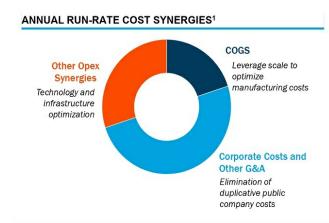
Source: SSYS Management; 1 Reflects May 25, 2023 guidance

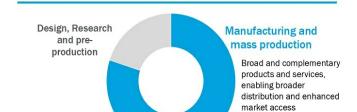
## DM has realized 75% of its \$100M cost savings plan



Source: SSYS Management

# In addition to DM's \$100M cost savings plan, significant run-rate synergies expected across the business





ANNUAL RUN-RATE REVENUE SYNERGIES1

\$50M RUN-RATE COST SYNERGIES

ADDITIONAL ANNUAL COST-SYNERGIES OF \$10M - \$20M

\$50M RUN-RATE REVENUE SYNERGIES

Based on management estimates. Run-rate synergies expected to be fully realized by CY 2025

## 2026E Gross Margin to be ~50%1

	44%	47%	48%	50%
Initiatives	PF 2023	2024	2025	2026
Completion of DM standalone cost-out plan	✓			
ntegration of DM's acquisitions	✓	✓		
Consolidation of production sites		✓	✓	
Reduction of raw material costs due to scale		✓	✓	
letwork optimization, move to global carriers, and better	sea/air mix	✓	✓	
Optimization of indirect labor		✓	✓	
mproving product mix			✓	✓
Scale efficiencies of manufacturing and customer support	t	<b>√</b>	✓	
Optimization of production processes <sup>2</sup>			✓	✓
endor optimization		✓	✓	
Quality improvements, insurance optimization			<b>✓</b>	<b>√</b>

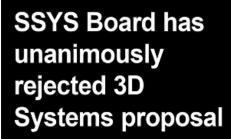
<sup>1</sup> Reflects Base Case scenario; <sup>2</sup> Example includes internalizing liquid resin production

## Combined company will be led by SSYS management







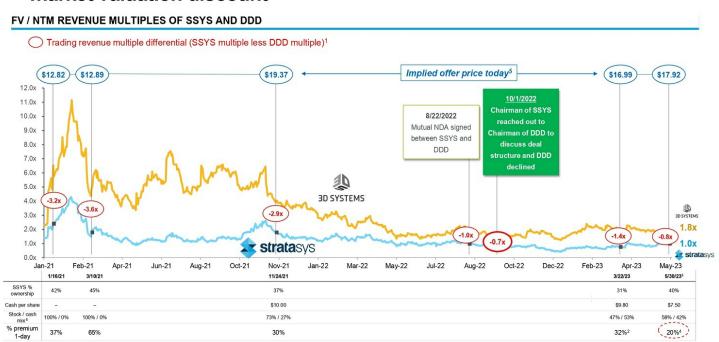


- 1 DDD proposal undervalues Stratasys
- Offer does not address relative market valuation discount, despite risk to DDD's growth outlook
- While DDD provides scale and significant cost synergies in the near-term, it lacks critical metal technology to be successful in mass production AM

#### DDD submitted an offer to acquire Stratasys on May 30, 2023

- \$7.50 cash + 1.2507x DDD stock for every SSYS stock
- Stratasys shareholders to receive ~40% pro forma ownership

#### DDD's past opportunistic offers have failed to address the relative market valuation discount



30%

37%

65%

20%4

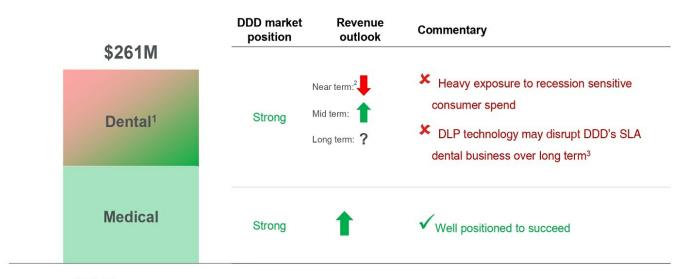
32%2

#### SSYS is undervalued while DDD trades at a full valuation



Broker	Rating date	Current Target price	Prem. to unaffected <sup>1</sup>	Rating
Berenberg	05/23/2023	\$9.00	8%	HOLD
William Blair	05/11/2023	v	r <u>u</u>	HOLD
Loop Capital	05/12/2023	\$9.00	8%	HOLD
Needham	05/10/2023	-	-	HOLD
Credit Suisse	05/09/2023	\$7.00	(16%)	SELL
Lake Street	05/09/2023	\$12.00	44%	BUY
Median	111	\$9.00	8.0%	
Unaffected1:		\$8.33	1	

## **Unpacking DDD's Healthcare business**



2022A revenue

Source: Company filings, Management assessment; 1 Assumes similar spit between medical and detail revenue, Per 10 Ac vion default custome accounts for >2005 or revenue; 2 DDD management expects dental revenue to decline ~350% it is year per filings and rebound in later years; 3 DLF account of the company of the company

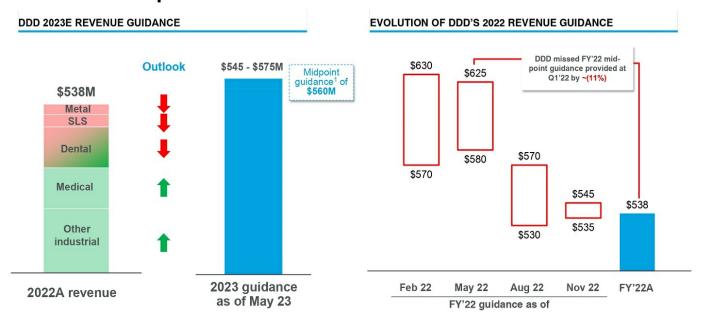
## **Unpacking DDD's Industrial business**

¢277M	DDD market position	Revenue outlook	Commentary
\$277M		_	Lacks technology needed to succeed in
Metal <sup>1</sup>	Weak	2	
01.01			metal mass production
SLS <sup>1</sup>		-	DDD's SLS technology not competitive in
	Weak	2	mass production vis-à-vis HSS technology
Other industrial	Strong in SLA and MJP jewelry	1	✓ Well positioned to succeed in low volume end parts

2022A revenue

Source: Company filings, Context End Market Report, Management Assessment; Extrapolation of context triple B filing data and company information for Metal and SLS, 1 Based on sum of Hardware and Materials sales based on Context Shipment and Materials Report, 2 Context Shipment

# There is risk to DDD's 2023 guidance, creating significant risk for the value of stock portion of the offer...



Note: 1 2023 revenue guidance (Q1/23)

## ... DDD's repeated misses vis-à-vis Street expectations has been a concern

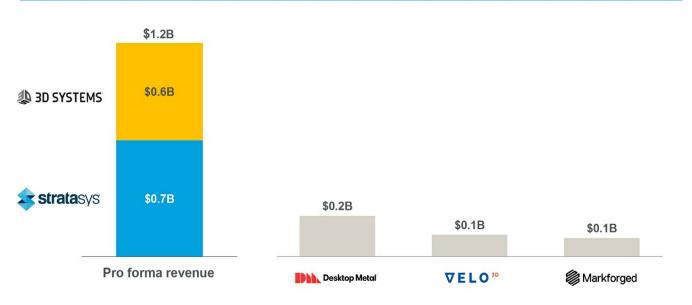
#### **BEATING CONSENSUS**

		🔱 3D SYSTE	MS	*	<b>strata</b> sys	
Fiscal quarters (FYE 12/31)	Revenue	Adjusted EBITDA	EPS	Revenue	Adjusted EBITDA	EPS
2Q20	<b>X</b> (5%)	N/A	<b>x</b> (18%)	<b>x</b> (4%)	✓	✓
3Q20	1	N/A	1	✓	✓	1
4Q20	✓	<b>x</b> (5%)	<b>x</b> (18%)	✓	✓	✓
1Q21	✓	✓	✓	✓	✓	✓
2Q21	1	✓	✓	✓	✓	✓
3Q21	✓	✓	✓	✓	1	1
4Q21	✓	✓	✓	✓	1	1
1Q22	✓	<b>x</b> (70%)	<b>x</b> (1,100%	✓	✓	✓
2Q22	<b>x</b> (3%)	<b>x</b> (137%)	<b>x</b> (600%)	✓	✓	✓
3Q22	<b>x</b> (1%)	✓	✓	-	✓	✓
4Q22	<b>x</b> (1%)	<b>x</b> (5%)	✓	✓	✓	1
1Q23	<b>x</b> (5%)	<b>x</b> (236%)	<b>x</b> (29%)	✓	✓	1
uarters beat	7/12	5/12	7/12	10/12	12/12	12/12

28 Source: FactSet, Company flings

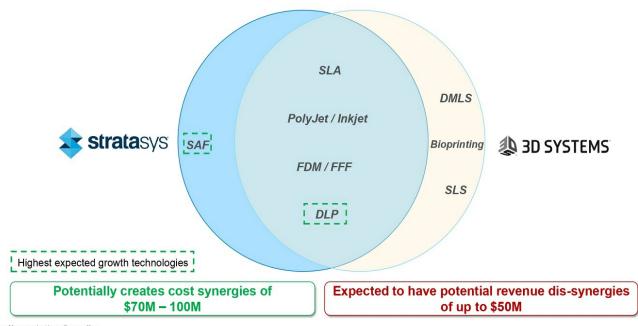
#### DDD transaction aims at scale

#### 2023E MIDPOINT OF REVENUE GUIDANCE



Source: Management guidance, Company filings
Note: Total may not add up due to rounding

#### Significant overlap creates cost save opportunities as well as potential dis-synergies

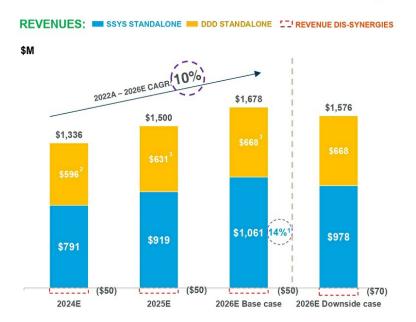


#### Pro forma revenue estimate









COMPARISO	N OF DDD SC	ENARIOS	
	Base	Downside	Commentary
Standalone	Street Consensus <sup>2,3</sup>	Street Consensus <sup>2, 3</sup>	
Revenue dis-synergies	\$50M	\$70M	High revenue leakage due to likely longer time to close
Cost synergies	\$85M	\$60M	Lower as each company recently executed standalone cos saves

Source: SSYS Management, Research reports; Note: Adjusted for MakerBol transaction; DDD combination assumes run-rate synergies achieved in 2025E; 2026E run-rate cost synergies grown with respective pro forma revenue growth; 1 2022A – 2026E SSYS standalone revenue CAGR; 2 2024E revenue based on Street consensus; 3 2025E revenue growth based on an available research report and 2026E revenue assumes same growth as 2025E

#### **Pro forma EBITDA**







\$M



Source: SSYS Management, Research reports; DDD Base and Downside standalone 2024E EBITDA margin based on Street consensus and 2025E EBITDA margin based on an available research report and assumed 2026E margin to have same expansion as SSYS 2025E to 2026E margin; DDD Downside case includes \$70M revenue dis-synergies and \$60M cost synergies; DDD combination assumes run-rate synergies achieved in 2025E; 2026E run-rate cost synergies grown with respective pro forma revenue growth

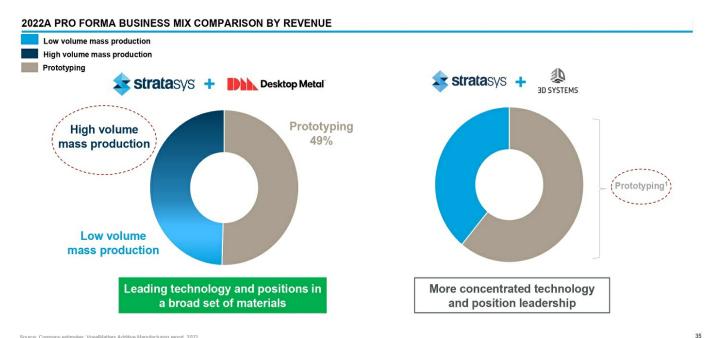


DM offers superior value creation relative to DDD's proposal.

## DM offers a natural and highly compelling next step to SSYS journey:

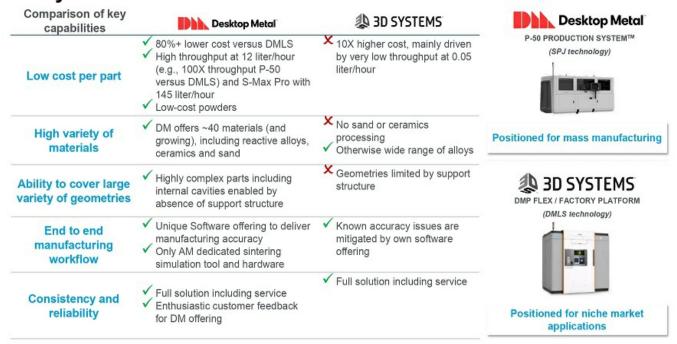
- DM merger creates more attractive business mix with robust manufacturing-based portfolio and superior metal offerings
- 2 DM offers higher growth as well as profitability relative to a combination with DDD
- 3 DM creates higher value for SSYS shareholders relative to current DDD offer

# A merger with DM creates a more attractive business mix with greater exposure to mass production and manufacturing

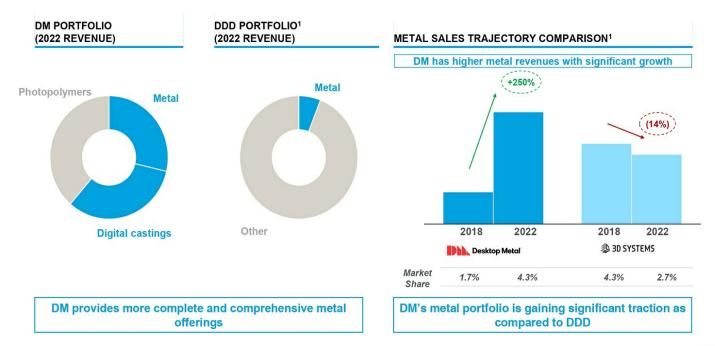


Source: Company estimates; VoxelMatters Additive Manufacturing report, 2022
Note: \(^1\)Assuming mass production represents less than two-thirds of DDD's total business, supported by Troy Jensen's (Lake Street) assessment that 40-50% of DDD's sales are to manufacturing applications (interview on Printing Money podcast)

## DM addresses wide range of metal mass manufacturing applications; 3D Systems offers niche metal solution

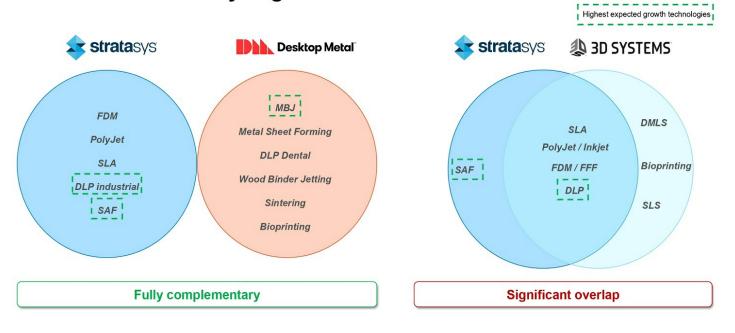


## DM has more comprehensive and superior metal offering



Source: Company estimates; 1 Based on Context Shipments report and Context Materials report

# Significant technology overlap with 3D Systems could potentially lead to revenue dis-synergies



Source: Management guidance, Company filings

#### DM's innovative portfolio and strong IP across applications stands out relative to DDD's aging IP portfolio

#### DM'S YOUNG PATENT PORTFOLIO IS MANUFACTURING FOCUSED DM CONTINUES TO DEVELOP INNOVATIVE TECHNOLOGIES Core technology Breakthrough developments (examples) Active patents ~1,000 ~1,700 ~2,400 MBJ P-50: High throughput production machine Cost reduction and resolution improvement Binders with inorganic binders **Furnace** Furnace 2: Innovative sintering furnace Expires DLP Lightbar: Large format DLP before 2033 60% Expires in 63% 40% Software LiveSinter: Strong tool to improve accuracy 2033+ Desktop Metal **strata**sys Next level toughness (Photo PIPS), 3D SYSTEMS Materials expandable photopolymer foams Metal AM, binder jetting, Polyjet, FDM, SAF, Newest Automation, Bioprinting (FreeFoam), dentures material (Flexcera) software simulation, filings materials and Casting

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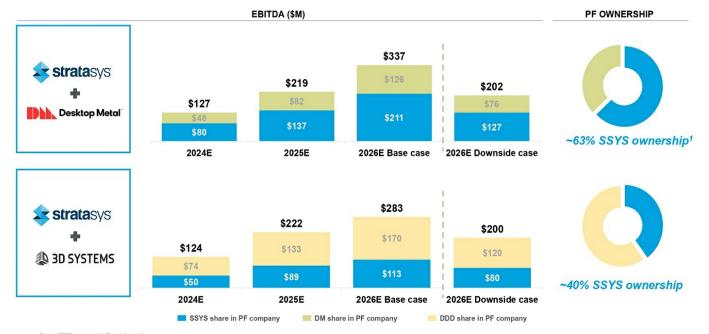
sintering technology

# Combination with DM provides SSYS with financial profile that is superior to combination with DDD



Source: Management guidance, Company filings, Research reports; Note: SSYS adjusted for Make/Bot; Figures include impact of cost synergies and revenue synergies / dis-synergies; 1 DDD's Base case 2024E revenue is based on Street consensus, 2025E revenue growth based on an available research report and 2026E; revenue assumes same growth as 2026E; includes \$50M revenue dis-synergies; 2 Downside case for DDD assumes same standalone financials as Base case and \$70M revenue dis-synergies; 2 Base case DDD 2024E EBITDA margin is based on Street consensus and 2025E; EBITDA margin based on an available research report and assumed 2026E margin to have same expension as SSYS 2025E to 2026E margin; 4 DDD Downside case assumes same standalone financials as Base case. Includes \$70M revenue dis-synergies and \$60M const-synergies.

# Merger with DM provides greater ownership by SSYS in a combined company with better growth and profitability



Source: SSYS management, research reports

Note: DDD Base case 2024E and 2025E EBITDA margins based on consensus and assumed 2026E margin to have same expansion as SSYS 2025E to 2026E margin. DDD Downside case financials same as Base case. Assumes \$70M run rate revenue dis synergies and \$6 run rate cost synergies assumes nun-rate synergies achieved in 2025E; 2025E run rate cost synergies and \$6 run rate cost synergies achieved in 2025E; 2025E run rate cost synergies and \$6 run rate cost synergies achieved in 2025E; 2025E run rate cost synergies and \$6 run rate cost synergies achieved in 2025E; 2025E run rate cost synergies and \$6 run rate cost synergies achieved in 2025E; 2025E run rate cost synergies and \$6 run rate co

#### On a relative basis DM merger creates higher value to Stratasys shareholders

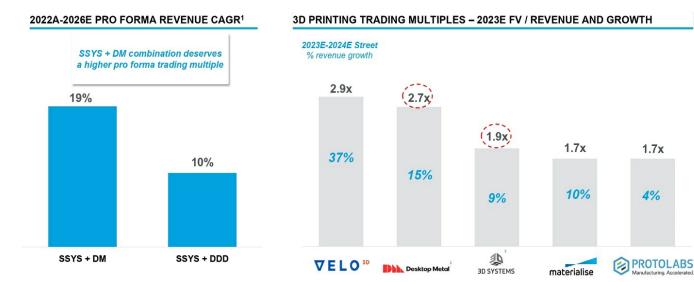


A combination with DM deserves a higher multiple due to a superior growth profile driven by metal manufacturing

Source: Company filings, Stratasys Management and FaciSet

13D Systems unaffected equity value as of 06/01/2023, 138M shares for DDD, 2 SSYS unaffected equity value as of 05/24/2023, Assumes 73M fully diluted shares for Stratasys; 3 including \$544M cash consideration paid to Stratasys shareholders, \$33M Desktop Metal termination fee, \$50M illustrative transaction costs, and \$50M illustrative integration costs; 4 DM unaffected equity value as of 05/24/2023, Assumes 349M shares for DM; 3 Assumes \$50M illustrative transaction costs and \$20M illustrative integration costs; 4 Includes -\$85M in cost synergies and -\$25M in EBITDA in machine for the synergies and -\$85M in cost synergies and -\$25M in c

## Potential to achieve additional upside from multiple re-rate due to business mix shift



Source: Stratasys management, Desktop Metal management, Factset as of 06:09/2023, DDD projections based on broker estimates; Assumes \$337M in net cash and 73M diluted shares outstanding; 1 Adjusted for MakerBot; Reflects respective base cases; 2 Unaffected as of 05/24/2023

## Transaction with DM results in a stronger PF balance sheet



Source: SSYS Management, company filings.

Note: Stratasys / Desktop metal PFr net cash includes \$50M illustrative transaction costs; Stratasys / 3D Systems PF net cash includes \$544M cash consideration paid to Stratasys shareholders, \$33M Desktop Metal termination fee, and \$50M transaction adjustments; Stratasys cash adjusted for 44 acquisition of Coversition asset(\$47M,01]. Based on PF 2023E EBITDA including \$51M from SSYS and \$(\$2M) from DDD

# A transaction with DM is the most compelling option for SSYS shareholders given it creates the highest value vs. alternatives



Note: 1 Subject to pro rata adjustment; 2 Closing could potentially be achieved by Q1 2024 if regulatory approvals are received sooner; 3 Timeline to closing is uncertain, highly dependent on a range of approvals including CFIUS, legal and regulatory approvals, which is likely to take significant time.