## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

#### FORM 6-K

Report of Foreign Private Issuer Pursuant to Rule 13a-16 or 15d-16 under the Securities Exchange Act of 1934

For the month of April 2014.

Commission File Number 001-35751

### STRATASYS LTD.

(Translation of registrant's name into English)

c/o Stratasys, Inc. 7665 Commerce Way Eden Prairie, Minnesota 55344 2 Holtzman Street, Science Park P.O. Box 2496 Rehovot, Israel 76124

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

Form 20-F ⊠ Form 40-F □

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Yes 🗆 No 🗵

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

#### CONTENTS

On April 2, 2014, Stratasys Ltd. ('we,' "us" or the "Company") announced the signing of a definitive merger agreement whereby privately held Solid Concepts Inc. has agreed to merge with a subsidiary of the Company, for a total consideration of up to \$295 million, including a payment on closing of \$172 million (or, if settled in cash, part on closing and part six months after closing), deferred payments of \$60 million and up to \$63 million in retention-related payments. Subject to certain requirements for cash payments, the Company retains discretion to settle any of the amounts payable under both the definitive agreement and the retention plan in either Company shares, cash or any combination of the two. The value of a portion of the purchase price as well as the deferred and retention-related payments may increase or decrease in line with the market price of Company shares.

In addition, the Company announced the signing of a definitive stock purchase agreement whereby the Company agreed to purchase all of the shares of privately held Harvest Technologies Inc. for shares of company stock, cash or a combination thereof at the Company's discretion.

A copy of our press release announcing the combination of Solid Concepts and the Company and the purchase of the shares of Harvest Technologies is furnished as Exhibit 99.1 to this Report on Form 6-K (**"Form 6-K"**) and is incorporated herein by reference.

In conjunction with the conference call held on April 2, 2014 to discuss the merger of the Company and Solid Concepts and the purchase of the shares of Harvest Technologies, we are also furnishing a copy of the script used for the conference call to provide additional information (attached to this Form 6-K as Exhibit 99.2 and incorporated herein by reference) and a PowerPoint presentation with additional information (attached to this Form 6-K as Exhibit 99.3 and incorporated herein by reference).

Exhibits

Exhibit No.	Description
99.1	Press Release issued by the Company on April 2, 2014.
99.2	Script for the Company's investor conference call held on April 2, 2014.
99.3	PowerPoint presentation with additional information.
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#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

STRATASYS LTD.

By: Name: /s/ Erez Simha

Erez Simha Chief Financial Officer Title:

#### STRATASYS TO ACQUIRE SOLID CONCEPTS AND HARVEST TECHNOLOGIES

Transactions Create a Leading Strategic Platform to Meet Customers' Additive Manufacturing Needs, Driving Further Adoption of Stratasys' Additive Manufacturing Solutions

#### Provides Stratasys with Significant Manufacturing and End-Use Parts Production Capabilities, Capacity and Process Knowhow

#### Transaction Expected to be Accretive to Non-GAAP Earnings Per Share Within First 12 Months After Closing

MINNEAPOLIS & REHOVOT, Israel — April 2, 2014 — Stratasys Ltd. (NASDAQ: SSYS), a leading global provider of 3D printing and additive manufacturing solutions, today announced that it has entered into definitive agreements to acquire two privately-held companies, Solid Concepts Inc. and Harvest Technologies. Solid Concepts is the largest independent additive manufacturing service bureau in North America and a fast-growing partner to RedEye, Stratasys' existing digital manufacturing service business. The transactions are expected to be completed early in the upcoming third quarter, subject to customary closing conditions, and are expected to be accretive to Stratasys' Non-GAAP earnings per share within the first 12 months after closing. Upon completion of the transactions, Stratasys will combine Solid Concepts and Harvest Technologies with RedEye to establish one additive manufacturing services business unit. Joe Allison, President of Solid Concepts, will join the Stratasys management team and lead the combined parts business, supported by the strong management teams of Solid Concepts, Harvest Technologies, and RedEye.

Solid Concepts and Harvest Technologies are leading providers of additive manufacturing services. With the addition of Solid Concepts and Harvest Technologies, Stratasys is creating a leading strategic platform focused on meeting customers' additive manufacturing needs through an expanded technology and business offering. Solid Concepts and Harvest Technologies provide Stratasys with significant manufacturing and end-use parts production capabilities, infrastructure, capacity and process knowhow, which are expected to accelerate and enable further adoption of additive manufacturing. The combination of Solid Concepts' deep knowledge of manufacturing and vertical focus, such as medical and aerospace, and Harvest Technologies' experience in parts production, as well as materials and systems knowhow, together with RedEye, strengthens Stratasys' direct digital manufacturing and parts production expertise.

Solid Concepts, based in Valencia California, is an industry pioneer, having provided additive manufacturing solutions to customers since its founding in 1991. Solid Concepts has developed extensive U.S.-based capacity and infrastructure with six U.S. facilities staffed by approximately 450 employees. Solid Concepts maintains a broad variety of technology platforms and processes for additive manufacturing and serves a diverse customer base across a wide range of verticals, including medical, aerospace, and industrial, among others. Solid Concepts provides an overarching platform that, with the integration of Harvest Technologies and RedEye, is expected to create a comprehensive additive manufacturing solution provider. Solid Concepts generated revenues of approximately \$65 million in 2013.

Harvest Technologies, based in Belton, Texas, is a specialty additive manufacturing service bureau established in 1995, with approximately 80 employees. Harvest Technologies has deep manufacturing process knowhow and focuses on advanced end use parts applications. Harvest Technologies was the first additive manufacturing company in North America to become AS9100/ISO 9001 certified, and continues to produce end-use parts for multiple industries.

Under the terms of the definitive agreement with Solid Concepts, Stratasys will acquire Solid Concepts for total consideration of up to \$295 million, including a payment on closing of \$172 million (or, if settled in cash, part on closing and part six months after closing), deferred payments of \$60 million and up to \$63 million in retention-related payments. Subject to certain requirements for cash payments, Stratasys retains discretion to settle any of the amounts payable under both the definitive agreement and the retention plan in either Stratasys shares, cash or any combination of the two. The value of a portion of the purchase price as well as the deferred and retention-related payments may increase or decrease in line with the market price of Stratasys shares.

Under the terms of the definitive agreement with Harvest Technologies, Stratasys will acquire Harvest Technologies for an undisclosed amount, including retention-related payments, payable in cash, shares or a combination thereof.

"We are pleased to announce these strategic transactions, which will enable us to provide customers with a comprehensive offering that addresses a broad spectrum of additive manufacturing solutions," said Stratasys CEO David Reis. "With Solid Concepts and Harvest Technologies, together with RedEye, we expect to create a strategic platform to meet our customers' additive manufacturing requirements by significantly expanding our offering, targeting new applications, and strengthening our customer relationships. As our customers' requirements continue to expand, we must evolve to create full service offerings that provide a variety of technologies and custom manufacturing solutions and focus on high-end production applications. Solid Concepts and Harvest Technologies are industry pioneers and innovators in the additive manufacturing space. In acquiring these two unique companies, Stratasys is gaining a broad solutions offering with technologies and decades of application and manufacturing experience which, together with RedEye, are expected to create an industry-leading additive manufacturing and parts production platform."

"These transactions are consistent with our core strategic imperatives and M&A strategy, which is focused on acquiring leading companies to support our goal of continued leadership in the segments in which we operate, as well as reaching new niche verticals," Mr. Reis continued. "We will apply our integration expertise to combine Solid Concepts and Harvest Technologies with our existing RedEye digital manufacturing service business to form a single business unit focused on additive manufacturing services. Importantly, with our shared cultures of innovation and customer service, we believe this will be a smooth transition. We look forward to welcoming the talented teams of Solid Concepts and Harvest Technologies to Stratasys — we are confident we have a very bright future together."

Joe Allison, President of Solid Concepts, said, "We are excited to be joining forces with Stratasys, a global leader in 3D printing and additive manufacturing. As part of a larger company with a broad customer reach and market coverage, Solid Concepts will be even better positioned to meet the significant demand for our additive manufacturing offerings. We look forward to working with Stratasys to ensure a smooth and orderly integration of our businesses."

David K. Leigh, President of Harvest Technologies, said, "We are delighted to join forces with Stratasys and Solid Concepts in a transaction that will enhance Harvest Technologies' leadership in producing end use parts using the most advanced additive manufacturing technologies and processes."

#### **Benefits of the Transaction**

- Creates a leading strategic platform to meet a broad range of customers' additive manufacturing needs. The acquisitions of Solid Concepts and Harvest Technologies provide Stratasys with the ability to offer customers a more comprehensive solution based on multiple technologies that address a broad spectrum of additive manufacturing needs. The combination of Solid Concepts' deep knowledge of manufacturing and vertical focus, such as medical and aerospace, and Harvest Technologies' experience in parts production, as well as materials and systems knowhow, strengthens Stratasys' direct digital manufacturing and parts production expertise.
- Provides Stratasys opportunities to leverage significant manufacturing services capabilities. With their capacity, knowledge and experience, Solid Concepts and Harvest Technologies are expected to allow Stratasys to expand into a broad range of capabilities and applications expertise across a wide range of new and existing applications. The strong and experienced management teams of Solid Concepts and Harvest Technologies, combined with RedEye, provide deep process knowhow around using additive manufacturing for production applications.

- Creates opportunity for cross-selling synergies. Once Solid Concepts and Harvest Technologies, together with RedEye, have been integrated into a single business unit, Stratasys will leverage cross sell opportunities that are expected to generate long-term synergies with the company's system business.
- Compelling financial benefits. Both Solid Concepts and Harvest Technologies have strong financial track records. The transactions are expected to be accretive to Stratasys' non-GAAP earnings per share within the first 12 months after closing.

#### **Investor Conference Call and Webcast**

A conference call to discuss the acquisitions is scheduled for Wednesday, April 2, 2014 at 7:00 a.m. Central Time / 8:00 a.m. Eastern Time / 3:00 p.m. Israel Time. To participate by phone, the U.S. dial-in number is +1 (866) 610-1072, and the international dial-in number is +1 (973) 935-2840. Please reference conference ID# 21538988. Participants are advised to dial into the call at least 10 minutes prior to the call start time to register. The conference call will also be available via live webcast on the Stratasys website at Stratasys.com under the "Investors" tab. A presentation will accompany the conference call.

A replay of this conference call may be accessed by webcast or by telephone. To access the replay, please dial +1 (800) 585-8367 (U.S.) or +1 (404) 537-3406 (international) and reference conference ID# 21538988. The replay and archived webcast will be available through 11:59 p.m. ET on April 9, 2014.

#### **About Stratasys**

Stratasys Ltd. (Nasdaq:SSYS), headquartered in Minneapolis, Minn. and Rehovot, Israel, is a leading global provider of 3D printing and additive manufacturing solutions. The company's patented FDM<sup>®</sup> and PolyJet<sup>TM</sup> 3D Printing technologies produce prototypes and manufactured goods directly from 3D CAD files or other 3D content. Systems include 3D printers for idea development, prototyping and direct digital manufacturing. Stratasys subsidiaries include MakerBot and Solidscape, and the company operates the RedEye digital-manufacturing service. Stratasys has more than 1800 employees, holds over 550 granted or pending additive manufacturing patents globally, and has received more than 25 awards for its technology and leadership. Online at: www.stratasys.com or http://blog.stratasys.com.

#### **About Solid Concepts**

Solid Concepts Inc. provides custom manufacturing solutions via additive manufacturing, rapid prototyping, CNC machining, cast urethanes, injection molding and tooling. Since 1991, Solid Concepts has provided engineering expertise from multiple fields to bring success to new products in the aerospace, medical, consumer product industries and more. Capabilities in PolyJet, Stereolithography (SLA), Plastic and Metal Laser Sintering (SLS & DMLS), Fused Deposition Modeling (FDM), QuantumCast<sup>TM</sup> Cast Urethanes, CNC, Tooling and Injection Molding allow for low to high volume production of plastics, urethanes, and metals directly from design data, resulting in significant time and cost savings. ISO 9001 and AS9100 certifications. http://www.solidconcepts.com/.

#### **About Harvest Technologies**

Harvest Technologies was founded by David K. Leigh and, his father, David L. Leigh in 1995. Now with almost 20 years of experience in the additive manufacturing industry, Harvest Technologies runs a fleet of 40 laser sintering (LS/SLS), direct metal laser sintering (DMLS), fused deposition modeling (FDM), and stereolithography (SL/SLA) machines in a cutting-edge 40,000 sq. facility. It is Harvest Technologies' mission to provide top-quality parts and customer service, while continuing to build their reputation as the most valued partner and supplier in the prototype and direct digital manufacturing trades. Harvest Technologies is an AS9100C/ISO 9001:2008 certified supplier. For more information please visit http://www.harvest-tech.com.

#### **Cautionary Statement Regarding Forward-Looking Statements**

Certain information included or incorporated by reference in this press release may be deemed to be "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements are often characterized by the use of forward-looking terminology such as "may," "will," "expect," "anticipate," "estimate," "continue," "believe," "should," "intend," "project" or other similar words, but are not the only way these statements are identified. These forward-looking statements may include, but are not limited to, statements relating to the company's objectives, plans and strategies, statements that contain projections of results of operations or of financial condition (including, with respect to the Harvest Technologies and Solid Concepts merger) and all statements (other than statements of historical facts) that address activities, events or developments that the company intends, expects, projects, believes or anticipates will or may occur in the future. Forward-looking statements are not guarantees of future performance and are subject to risks and uncertainties. The company has based these forward-looking statements on assumptions and assessments made by its management in light of their experience and their perception of historical trends, current conditions, expected future developments and other factors they believe to be appropriate. Important factors that could cause actual results, developments and business decisions to differ materially from those anticipated in these forward-looking statements include, among other things: the company's ability to efficiently and successfully integrate the operations of Stratasys, Inc. and Objet Ltd. after their merger as well as the ability to successfully integrate MakerBot, Solid Concepts and Harvest Technologies and other acquired entities into Stratasys; the overall global economic environment; the impact of competition and new technologies; general market, political and economic conditions in the countries in which the company operates; projected capital expenditures and liquidity; changes in the company's strategy; government regulations and approvals; changes in customers' budgeting priorities; litigation and regulatory proceedings; and those factors referred to under "Risk Factors", "Information on the Company", "Operating and Financial Review and Prospects", and generally in the company's annual report on Form 20-F for the year ended December 31, 2013 filed with the U.S. Securities and Exchange Commission and in other reports that the Company has filed with the SEC. Readers are urged to carefully review and consider the various

disclosures made in the company's SEC reports, which are designed to advise interested parties of the risks and factors that may affect its business, financial condition, results of operations and prospects. Any forward-looking statements in this press release are made as of the date hereof, and the company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

#### Media & Investor Contacts

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or

Arita Mattsoff, +972-74-745-4000 VP Marketing

#### [SLIDE: TITLE SLIDE]

#### **OPERATOR**

[OPERATOR INTRODUCTION]

I will now like to turn the conference call over to your host for today, Mr. Shane Glenn, Vice President of Investor Relations at Stratasys. Please proceed.

#### Stratasys IR - Shane Glenn

Thanks, [NAME]. Hello everyone, and thank you for joining us today to discuss the announcement we made earlier this morning that Stratasys will acquire Solid Concepts and Harvest Technologies.

On the call with us today are David Reis, CEO of Stratasys and Erez Simha, COO and CFO for Stratasys.

Following the prepared remarks, we will open the call for questions. A slide presentation will accompany today's prepared remarks, and can be found on the investor relations section of our website, which can be accessed through the link provided in our press release. A replay of today's call will also be available later today.

#### [SLIDE#2: FLS]

We will start with the Forward Looking Statement on Slide 2.

Certain information included or incorporated by reference in this presentation may be deemed to be "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements are often characterized by the use of forward-looking terminology such as "may," "will," "expect," "anticipate," "estimate," "continue," "believe," "should," "intend," "project" or other similar words, but are not the only way these statements are identified. These forward-looking statements may include, but are not limited to, statements relating to the company's objectives, plans and strategies, statements that contain projections of results of operations or of financial condition (including, with respect to the Harvest Technologies and Solid Concepts merger) and all statements (other than statements of historical facts) that address activities, events or developments that the company intends, expects, projects, believes or anticipates will or may occur in the future. Forward-looking statements are not guarantees of future performance and are subject to risks and uncertainties. The company has based these forward-looking statements on assumptions and assessments made by its management in light of their experience and their perception of historical trends, current conditions, expected future developments and other factors they believe to be appropriate.

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Important factors that could cause actual results, developments and business decisions to differ materially from those anticipated in these forward-looking statements include, among other things: the company's ability to efficiently and successfully integrate the operations of Stratasys, Inc. and Objet Ltd. after their merger as well as the ability to successfully integrate MakerBot, Solid Concepts and Harvest Technologies and other acquired entities into Stratasys; the overall global economic environment; the impact of competition and new technologies; general market, political and economic conditions in the countries in which the company operates; projected capital expenditures and liquidity; changes in the company's strategy; government regulations and approvals; changes in customers' budgeting priorities; litigation and regulatory proceedings; and those factors referred to under "Risk Factors", "Information on the Company", "Operating and Financial Review and Prospects", and generally in the company's annual report on Form 20-F for the year ended December 31, 2013 filed with the U.S. Securities and Exchange Commission and in other reports that the Company has filed with the SEC. Readers are urged to carefully review and consider the various disclosures made in the company's SEC reports, which are designed to advise interested parties of the risks and factors that may affect its business, financial condition, results of operations and prospects. Any forward-looking statements in this presentation are made as of the date hereof, and the company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

Now I'd like to turn the call over to David Reis, CEO of Stratasys.

#### [SLIDE #3: Solid Concepts, Harvest Technologies & RedEye]

Thanks Shane, and hello everyone.

As most of you know, over the last two years Stratasys has undergone a significant transformation.

In 2012, we completed the merger of Stratasys and Objet, a game-changing transaction in the 3D printing and additive manufacturing industry that created a segment leader. We are pleased with the success of this merger, which has been instrumental to our strong financial performance over the past year.

We followed that transaction with the acquisition of MakerBot, the leader within the rapidly growing desktop 3D printer space. Since the acquisition closed last August, we have observed impressive growth at MakerBot, as well as exciting new product launches that address new segments of the desktop marketplace. We are confident that each of these transactions has strengthened our market leadership and improved our outlook for growth.

Turning to Slide 3, today we have announced two more exciting transactions that will position us as a leader within another category, with the potential to drive incremental growth for our company.

We have entered into definitive agreements to acquire privately held Solid Concepts and Harvest Technologies, which together with our existing RedEye business unit will create a leading

strategic platform to meet our customers' needs and drive further adoption of our additive manufacturing solutions.

As a reminder, RedEye is Stratasys' digital manufacturing service business that provides rapid prototyping and digital manufacturing capabilities to companies around the world.

By acquiring these companies, we are making a significant investment in our parts services business, and demonstrating our belief in the potential of this critical segment, especially within manufacturing applications.

#### [SLIDE #4: Services: Large and Growing Market Opportunity]

Turning to Slide 4 — The additive manufacturing industry is undergoing significant change, as technologies continue to evolve and new applications rapidly emerge. These dynamics have driven significant growth for the industry over the past few years.

According to the Wohlers Report 2013, service bureaus in 2012 generated approximately \$2 billion in revenues, having experienced a five year compounded growth rate of approximately 13%.

#### [SLIDE #5: Trends in Service Bureaus]

Turning to Slide 5, with Solid Concepts and Harvest Technologies, Stratasys expands its presence in the service bureau business, which we believe will provide for new avenues of growth.

The service bureau business is complex, spanning a diverse set of technologies and services. The majority of these services employ additive manufacturing technologies for the production of concept models, prototypes and low-volume end-use parts.

In addition, service bureaus often provide other services; including both direct and indirect tooling using additive manufactured parts, as well as the resulting molded parts and castings.

We believe the advancements in additive manufacturing technologies, combined with the broader acceptance of those technologies to address a growing number of customer applications, are creating significant opportunities.

With these acquisitions, we now intend to provide a full service offering that delivers a suite of custom manufacturing solutions that focus on applications that span from prototypes to production.

We also recognize that additive manufacturing technologies produce varying levels of output characteristics utilizing a wide range of materials — each uniquely suitable for specific applications.

For this reason, no single technology can meet all of our customers' needs, and we must evolve to become a solutions provider that offers numerous technologies.

#### [SLIDE #6: Highlights of the Compelling Transaction]

Turning to Slide 6 for an overview of the transactions — under the terms of the definitive agreement with Solid Concepts, Stratasys will acquire Solid Concepts for total consideration of up to \$295 million, including a payment on closing of \$172 million (or, if settled in cash, part on closing and part six months after closing); deferred payments of \$60 million and up to \$63 million in retention-related payments.

Subject to certain requirements for cash payments, Stratasys retains discretion to settle any of the amounts in Stratasys shares, cash, or any combination of the two.

The value of a portion of the purchase price, as well as the deferred and retention-related payments may increase or decrease in line with the market price of Stratasys shares.

Stratasys will acquire Harvest Technologies for an undisclosed amount, including retention-related payments, payable in cash, shares or a combination thereof.

Solid Concepts and Harvest Technologies are both growing and healthy companies with strong financial profiles. Based on the terms of the transactions, we expect that the acquisitions will be accretive to Stratasys' non-GAAP earnings per share within the first 12 months after closing.

Upon closing, Solid Concepts and Harvest Technologies will merge with our RedEye digital manufacturing service business. Joe Allison, President of Solid Concepts, will join the Stratasys management team and will lead the combined parts business, supported by the leadership teams of Solid Concepts, Harvest Technologies and RedEye.

The transactions are expected to be completed early in the upcoming third quarter, subject to customary closing conditions.

#### [SLIDE #7: Transactions Enhance Shareholder Value]

Turing to slide 7.

Combining Solid Concepts, Harvest Technologies and RedEye will create a strategic platform to meet our customers' additive manufacturing requirements by significantly expanding our offering, targeting new applications, and strengthening our customer relationships. The transactions enable Stratasys to offer more technologies and services, effectively becoming a one-stop-shop for our customers across all stages of the product life cycle.

Solid Concepts and Harvest Technologies are industry pioneers and innovators in the additive manufacturing space and their strong and experienced management teams, combined with RedEye, provide deep process knowhow around using additive manufacturing for production applications.

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Once Solid Concepts and Harvest Technologies have been integrated into a single business unit with RedEye, Stratasys will look to leverage opportunities in selling systems and services across our large customer base.

The acquisitions will add significant geographic coverage though physical locations, as well as a team of over 50 sales reps and project engineers.

These transactions are fundamentally about growth and being able to provide the best solutions to our customers.

#### [SLIDE #8: Acquisitions Support Our Strategic Imperatives]

Turning to Slide 8.

These transactions are consistent with our M&A strategy, as well as reaching new niche verticals. Furthermore, they significantly advance our strategic imperatives, which include:

- · Lead in prototyping;
- · Expanding the direct digital manufacturing business;
- · Introducing niche vertical applications;
- Accelerating new solutions in the market;
- · Improving 3D printing accessibility; and
- · Improving customer intimacy.

#### [SLIDE #9: Solid Concepts Business Snapshot]

Turning to Slide 9, we have a closer look at Solid Concepts, which has been an increasingly important partner to RedEye over the last few years.

Solid Concepts, based in Valencia California, is the largest independent additive manufacturing service bureau in North America. The company is an industry pioneer that has provided additive manufacturing solutions to customers since its founding in 1991. Solid Concepts has developed extensive US-based capacity and infrastructure with six U.S. facilities staffed by approximately 450 employees.

The Company maintains a broad variety of technology platforms and processes for additive manufacturing and serves a diverse customer base across a wide range of verticals, including medical, aerospace, and industrial, among others. The Company has over 5,000 customers and generated revenues of approximately \$65 million in 2013. Solid Concepts is led by Joe Allison.

#### [SLIDE #10: Harvest Technologies Business Snapshot]

Please turn to Slide 10 for a closer look at Harvest Technologies.

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Harvest Technologies, based in Belton, Texas, is a specialty additive manufacturing service bureau focused on advanced end use parts applications. Harvest Technologies has deep manufacturing process knowhow, with more than 15 years of experience in the additive manufacturing industry and approximately 80 employees. Harvest Technologies is headed by David Leigh. As you can see, Harvest Technologies serves a variety of industries, including a significant presence within aerospace.

#### [SLIDE #11: Solid Concepts & Harvest Technologies]

Turning to Slide 11 — this announcement supports our overall belief that "parts sell 3D printers and 3D printers sell parts." We expect that a larger combined parts business will provide more opportunities for both parts and system sales and provide a better overall suite of solutions for our customers.

We recently surveyed our RedEye customer base. Among the compelling things we have learned is that while only 9% of RedEye's customer base today own Stratasys FDM systems, they have contributed 33% of RedEye's total revenue since 2007.

System owners are big consumers of parts, and on the other hand the service bureau customer base is a largely untapped market for system sales. We believe that the acquisition of Solid Concepts and Harvest Technologies, combined with our existing RedEye business unit, will create an additive manufacturing platform that is the ideal fit for our strategy of driving adoption of 3D printing by addressing a full range of customer needs under one roof, as well as driving future cross-selling opportunities.

#### [SLIDE #12: Organizational Structure]

Turning to Slide 12 — let's take a look at the organizational structure of the combined RedEye, Solid Concepts and Harvest Technologies Business. After closing, Joe Allison, President of Solid Concepts, will join the Stratasys management team as an EVP and will lead the combined parts business, supported by the strong management teams of Solid Concepts, Harvest Technologies, and RedEye. Future roles and responsibilities for existing management teams at RedEye, Solid Concepts, and Harvest Technologies will be established following the closing of the transactions.

We are assembling an integration planning team — comprised of leaders from Stratasys, Solid Concepts and Harvest Technologies — which will determine how to best unite the organizations and ensure a smooth and orderly transition.

#### [SLIDE #13: Roadmap to Completion]

Turning to Slide 13 — these transactions have a clear and straightforward path to completion. The transactions are expected to be completed early in the upcoming third quarter, subject to customary closing conditions.

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#### [SLIDE #14: CLOSING REMARKS: Stratasys CEO — David Reis]

Looking at Slide 14, I want to reiterate my excitement with today's news. We are eager to move forward as a stronger, and well positioned company with significant growth potential.

Combining Solid Concepts, Harvest Technologies, and RedEye will unite three pioneers in the 3D printing and additive manufacturing service category to create an industryleading additive manufacturing and parts production platform.

That concludes our prepared remarks. We'll now open up the call to questions.

#### **OPERATOR TO OPEN UP CALL TO Q&A**

#### **Q&A TO TAKE PLACE**

#### **OPERATOR**

This concludes the question-and-answer session. I would like to turn the call back over to David Reis for any closing remarks. Please proceed.

#### <u>Stratasys CEO — David Reis</u>

I want to thank everyone for joining this call. We hope you share our excitement about this announcement and we look forward to keeping you updated.



Stratasys to Acquire Solid Concepts and Harvest Technologies

Investor Conference Call



# **Forward Looking Statement**



Certain information included or incorporated by reference in this presentation may be deemed to be "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements are often characterized by the use of forward-looking terminology such as "may," "will," "expect," "anticipate," "estimate," "continue," "believe," "should," "intend," "project" or other similar words, but are not the only way these statements are identified. These forward-looking statements may include, but are not limited to, statements relating to the company's objectives, plans and strategies, statements that contain projections of results of operations or of financial condition (including, with respect to the Harvest Technologies and Solid Concepts merger) and all statements (other than statements of historical facts) that address activities, events or developments that the company intends, expects, projects, believes or anticipates will or may occur in the future. Forward-looking statements are not guarantees of future performance and are subject to risks and uncertainties. The company has based these forwardlooking statements on assumptions and assessments made by its management in light of their experience and their perception of historical trends, current conditions, expected future developments and other factors they believe to be appropriate. Important factors that could cause actual results, developments and business decisions to differ materially from those anticipated in these forward-looking statements in clude, among other things: the company's ability to efficiently and successfully integrate the operations of Stratasys, Inc. and Objet Ltd. after their merger as well as the ability to successfully integrate MakerBot, Solid Concepts and Harvest Technologies and other acquired entities into Stratasys; the overall global economic environment; the impact of competition and new technologies; general market, political and economic conditions in the countries in which the company operates; projected capital expenditures and liquidity; changes in the company's strategy; government regulations and approvals; changes in customers' budgeting priorities; litigation and regulatory proceedings; and those factors referred to under "Risk Factors", "Information on the Company", "Operating and Financial Review and Prospects", and generally in the company's annual report on Form 20-F for the year ended December 31, 2013 filed with the U.S. Securities and Exchange Commission and in other reports that the Company has filed with the SEC. Readers are urged to carefully review and consider the various disclosures made in the company's SEC reports, which are designed to advise interested parties of the risks and factors that may affect its business, financial condition, results of operations and prospects. Any forward-looking statements in this presentation are made as of the date hereof, and the company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

Solid Concepts, Harvest Technologies & RedEye: Creating a Leading Strategic Platform Focused on Meeting Customers' Additive Manufacturing Needs



# Services: Large and Growing Opportunity



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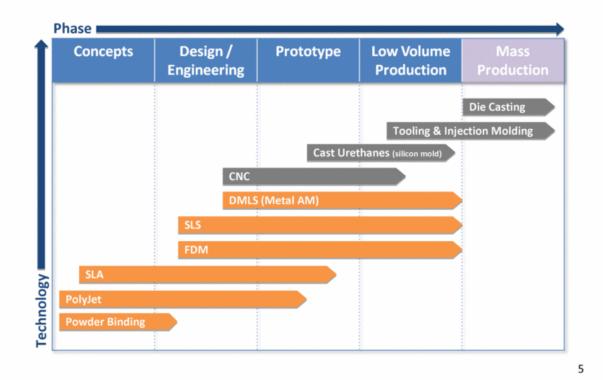


Primary services- includes parts produced directly on additive manufacturing systems by service providers

Secondary services- includes tooling (molds, dies, etc.) produced from AM patterns, tooling produced directly using additive manufacturing systems, and molded parts and castings produced from this tooling Source: Wohlers 2013

# **Diverse Set of Technologies and Services**





# Highlights of the Compelling Transactions



#### Terms

- Stratasys to acquire Solid Concepts for total consideration of up to \$295 million
  - \$172 million on closing (or, if settled in cash, part on closing and part six months after closing), deferred
    payments of \$60 million and up to \$63 million in retention-related payments
  - The value of a portion of the purchase price as well as the deferred and retention-related payments may
    increase or decrease in line with the market price of Stratasys shares
- · Stratasys to acquire Harvest Technologies for an undisclosed amount payable in cash, shares or a combination

#### **Strategic Benefits**

- Creates a leading strategic platform focused on meeting customers' AM needs through expanded technology and business offering
- Provides significant manufacturing and end-use parts production capabilities, infrastructure, capacity, process knowhow
- Parts sell 3D printers and 3D printers sell parts

#### **Financial Benefits**

- Transaction expected to be accretive to Stratasys' non-GAAP EPS within first 12 months after closing
- · Solid Concepts and Harvest Technologies have strong financial track records

#### **Management Structure**

- · Upon closing Solid Concepts and Harvest Technologies will be combined with RedEye
- · Joe Allison, President of Solid Concepts, will lead combined parts business

#### Path to Close

· Subject to customary closing conditions; transactions expected to close early in the upcoming third quarter

Transactions are Consistent with Our Strategic Imperatives and M&A Strategy



#### **Creates Leading Strategic Platform**

- Provides Stratasys with ability to offer customers a more comprehensive solution based on multiple technologies that address a broad spectrum of additive manufacturing needs
- Strengthens Stratasys' direct digital manufacturing & end use parts production expertise
- Solid Concepts has deep knowledge of manufacturing & vertical focus on medical and aerospace
- · Harvest Technologies has experience in end use parts production, and related materials & systems knowhow

#### **Opportunity to Leverage Significant Manufacturing Services Capabilities**

- Allows Stratasys to expand into a broad range of capabilities and applications expertise across wide range of new and existing applications
- Strong and experienced management teams of Solid Concepts and Harvest Technologies, combined with RedEye, provide deep process knowhow around using additive manufacturing for production applications

#### **Creates Opportunity For Cross-selling Synergies**

 Stratasys expects to leverage cross sell opportunities following integration of Solid Concepts, Harvest Technologies and RedEye to generate long-term synergies with the company's system business

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# Acquisitions Support Our Strategic Imperatives 💥 Stratasys

# Lead in Prototyping

Expand the Direct Digital Manufacturing (DDM) Business

Introduce Niche Vertical Applications

Accelerate New Solutions to the Market

Improve 3D Printing Accessibility

Improve Customer Intimacy

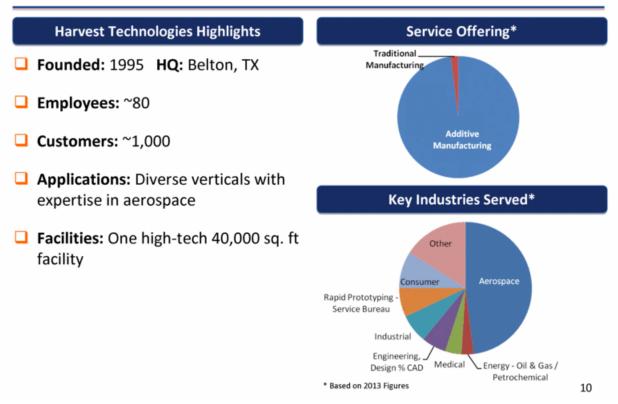
# Solid Concepts Business Snapshot



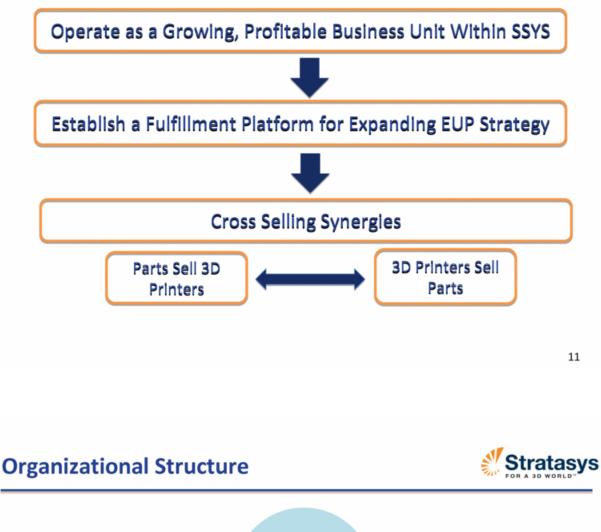


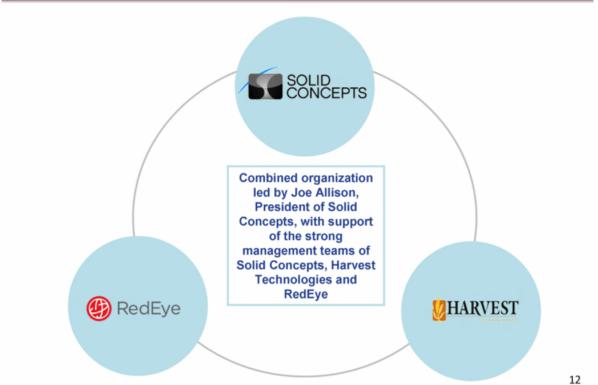
# Harvest Technologies Business Snapshot











# **Roadmap to Completion**



- Clear path to completion
- Transaction subject to customary closing conditions
- Transactions expected to close early in the upcoming third quarter





